



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Contract Award for Radio Maintenance Service and Repair (\$32,619.00)
MEETING DATE: December 17, 1997
SUBMITTED BY: Deputy City Manager

RECOMMENDED ACTION: That the City Council award the two (2) year contract for radio maintenance service and repair for all backbone, emergency and non-emergency radio equipment, to Delta Wireless Inc., Stockton, CA for the amount of \$32,619.00 per year. This does not include the replacement of batteries and antennas.

BACKGROUND INFORMATION: At its February 5, 1997, meeting, the City Council authorized staff to go to bid for the radio system maintenance service and repair. The last contract expired on March 31, 1996 and the City is currently on a month to month contract. Our radio equipment and backbone systems are exclusively Motorola brand and have been serviced by Motorola factory authorized technicians since the beginning. In 1994, at the direction of City Council (Resolution No. 94-93), only radio communications backbone systems and radios assigned to public safety were placed on a maintenance contract. Mobile radio equipment assigned to other departments are having service and repairs performed on an as needed basis only. This arrangement has placed additional work on staff while not providing continuity on maintenance service for these radios.

Two bids received were higher than bids received during the last contract period. Delta Wireless's bid was actually less. In addition, by not including the replacement of batteries and antennas in the service agreement the City was able to reduce the contract by an estimated \$10,000.00 per year. Staff is not recommending the contract to include antennas or batteries because these consumable items are no longer provided free of charge.

The City received bids broken down into three proposals: proposal one included backbone and emergency equipment only, proposal two included non-emergency equipment, and optional proposal three was for battery and antenna replacement. With the floods of January 1997 and the prospect of flooding due to *El Nino*, staff recommends that radio equipment deemed non-emergency be placed on this contract as well. Public Works, Streets Division crews who clear limbs and debris from storm drains and roadways, fall under the non-emergency designation. Having equipment on contract eliminates the need to obtain three quotes each time equipment needs servicing and creates a consistent repair history.

APPROVED: _____

H. Dixon Flynn -- City Manager



CITY OF LODI, COUNCIL COMMUNICATION

The City received the following three bids calculated on a per year basis:

Bidder	Location	Back-bone and Emergency Equipment (annual cost)	non-emergency Equipment (annual cost)	Batteries & Antenna Replacement	Total Annual Cost for All Equipment (Excluding Batteries & Antenna Replacement)
Staff estimate					\$45,000.00
Ray's Radio	Modesto	\$38,017.20	\$17,158.20	Not bid	\$55,175.40
Delta Wireless	Stockton	\$21,093.00	\$11,526.00	52% of equipment on support	\$32,619.00
Lagorio Communications	Manteca	\$32,256.00	\$15,096.00	Not Bid	\$47,352.00

Under this contract, the City will be billed quarterly starting on January 1, 1998 and ending on December 31, 1999 with the option to renew the contract for one additional year.

FUNDING: The operating accounts of each department. Funding Available:
(Each department is currently budgeting moneys for radio maintenance and repair.)

Ruby R. Parilla
Finance Director

Respectfully submitted,

Janet S. Keeter

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Deputy City Manager

Prepared by Mark White, Information Systems Coordinator

cc: Joel Harris Purchasing Officer

RESOLUTION NO. 97-201

A RESOLUTION OF THE LODI CITY COUNCIL
AWARDING THE CONTRACT FOR RADIO
MAINTENANCE SERVICE AND REPAIR

WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened on November 19, 1997 at 11:00 a.m., for Radio Maintenance Service and Repair, described in the specifications therefore approved by the City Council on February 5, 1997; and

WHEREAS, said bids have been compared, checked, and tabulated and a report thereof filed with the City Manager as follows:

Bidder	Location	Back-bone and Emergency Equipment (Annual Cost)	Non-Emergency Equipment (Annual Cost)	Batteries & Antenna Replacement	Total Annual Cost for All Equipment (Excluding Batteries & Antenna Replacement)
Staff Estimate					\$45,000.00
Ray's Radio	Modesto	\$38,017.20	\$17,158.20	Not Bid	\$55,175.40
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WHEREAS, the City Manager recommends award of the Two (2) year contract for Radio Maintenance Service and Repair to include Proposal One for Backbone and Emergency Equipment, and Proposal Two for Non-Emergency Equipment, be made to the lowest responsible bidder, Delta Wireless Inc., of Stockton, California; and

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that the award of the Two (2) year contract for Radio Maintenance Service and Repair to include Proposal One for Backbone and Emergency Equipment, and Proposal Two for Non-Emergency Equipment, be made to the lowest responsible bidder, Delta Wireless Inc., of Stockton, California in the amount of \$32,619.00.

Dated: December 17, 1997

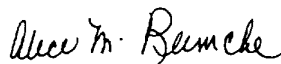
I hereby certify that Resolution No. 97-201 was passed and adopted by the City Council of the City of Lodi in a regular meeting held December 17, 1997, by the following vote:

AYES: COUNCIL MEMBERS – Land, Mann, Pennino, Warner and Sieglock (Mayor)

NOES: COUNCIL MEMBERS - None

ABSENT: COUNCIL MEMBERS - None

ABSTAIN: COUNCIL MEMBERS - None


ALICE M. REIMCHE
City Clerk